



Industry: MANUFACTURING

Client: Contract manufacturer of precision-machined components.

The client selected us to replace their initial implementation partner when it was clear that the implementation was floundering. We re-engineered the project, trained the personnel, and successfully concluded the project to go-live stage. TriNET provided total project management, finance, distribution, and manufacturing functional consulting. We also designed model templates for the implementation, provided application and database administration, and on-going development support for the solution. As a result of TriNET's ability to reset the project and bring it in on time and on budget, the client requested that TriNET continue the business relationship as the preferred consulting partner, providing post-implementation assistance. We supported the essential technical and functional areas required for the client's key software applications environment via TriNET's Application Management Programs (AMP).

Industry: MANUFACTURING



Client: industry specialist in Metal Fabrication and value added assembly

TriNET was chosen to provide both on-site and remote support to the company's entire IT department. Our Application Managed Programs encompassed the Enterprise Resource Planning (ERP) business application; supply chain, and customer relationship management applications as well as all related database management, hardware, operating system platforms, e-mail, all hosted at TriNET's secure data center. TriNET provided help desk, telecom support, user training, process improvement, and disaster recovery for this client. This model offers customers with a ready-to-go hybrid on-site off-site model, with a fast ROI that didn't require huge up front investments. Their CEO said: "TriNET, Inc. has the mission-critical business and technical expertise to meet our current and future growth requirements, and the Application Managed Programs will enable us to focus on our core business needs. We selected TriNET due to their high quality support, fast response, and proper understanding of our business processes. TriNET's commitment and level of customer care is excellent."

Industry: MANUFACTURING



Client: world leader in the manufacture of industrial gear systems

TriNET was selected to host and support the Enterprise Resource Planning (ERP) applications, customer relationship and supply chain management applications for this European manufacturer. Our staff provided for all functional end user support and technical system and database support and security. TriNET's Application Managed Programs offers their customers a one-stop, single accountability model leveraging our highly secure data center and skilled staff for a low monthly fee. The Controller for this client's North American operations is quoted as saying: "TriNET has delivered a cost effective solution with clearly defined service levels tailored to what we need. We can now accurately budget our costs to maintain the ERP system and have access to functional experts for continued improvements in its usage."

Industry: MANUFACTURING



Client: global supplier of tactical military equipment

TriNET migrated this organizations Oracle/Unix business system first providing data cleansing and Business process reengineering, prior to mapping to new Enterprise Resource Planning (ERP) software that was now on an NT/SQL platform. TriNET utilized its years of migration experience coupled with a proprietary migration tool to accomplish the tasks in record time. With the new Internet enable application in place;

TriNET was selected to provide remote server and desktop support for this military manufacturer, following the ITAR (military) standards of operation. The new system and support structure provided end-users with personalized and easy-to-use information, and empowered the business to collaborate with their customers and suppliers over the Internet.

To quote their CFO: “We selected TriNET based upon our comfort level that they not only knew both our legacy and new release ERP versions, but had the industry experience necessary to advise us in our choices during the migration and implementation. In addition they provided a fast track implementation approach to get us up and running in weeks, not months.”